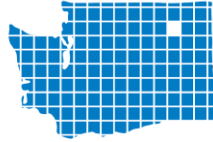


# Partnership Prospectus

2017 ED Leadership Summit – Nov. 10, 2017  
2018 Summit to Sound – Northwest Emergency  
Medicine Assembly – May 30-June



WASHINGTON CHAPTER American College of  
ADVANCING EMERGENCY CARE Emergency Physicians

## Gain Access to ED Decision Makers in Washington State with an Exhibitor Partnership

### Washington ACEP offers our partners the opportunity to showcase their products to decision makers in Washington State EDs.

As a partner with Washington ACEP, you'll have the opportunity to:

- Meet with customers and peers
- Build closer relationships
- Exchange ideas
- Demonstrate your latest products and services
- Develop new business

By partnering with the Washington ACEP, you'll not only receive booth space at the 2017 Leadership Summit, you'll also secure premium booth space for the 2018 Summit to Sound, May 31-June 1.

Only WA-ACEP Partners will be allowed to participate as a vendor during the Emergency Medicine Leadership Summit and gain access to the decision makers for EDs across our state. Please review the partnership information below and sign up online today to ensure your space. **Space is limited!**

### Exhibitor Partnership - \$4,500

#### Access to Washington VIPs at the Emergency Department Leadership Summit

Nov. 10, 2017, The Conference Center at Seattle Tacoma International Airport

- Complimentary exhibit at the EM Leadership Summit
- Networking opportunities with decision makers during breakfast, breaks and lunch
- Company name on meeting e-Syllabus
- Access to an electronic attendees list prior to the meeting

#### Premium Booth at the Summit to Sound - Northwest Emergency Medicine Assembly

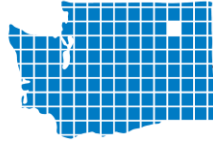
May 31-June 1, Bell Harbor International Conference Center, Seattle, WA

- Complimentary exhibit at the Summit to Sound Meeting
- Company name on meeting e-Syllabus
- Company name on the screen in the meeting room prior to and after the meeting
- Four representative ticket packages
- Access to an electronic attendee list prior to the meeting

**Sign up at the WA-ACEP website to be Exhibitor Partner**  
**[washingtonacep.org/2017-2018-signature-partnership-agreement/](http://washingtonacep.org/2017-2018-signature-partnership-agreement/)**

# Partnership Prospectus

2017 ED Leadership Summit – Nov. 10, 2017  
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WASHINGTON CHAPTER American College of  
ADVANCING EMERGENCY CARE Emergency Physicians

## Showcase your products and services

### 2017 EM Leadership Summit

Nov. 10, 2017

The Conference Center at Seattle Tacoma International  
Airport  
17801 International Blvd, Rm 6012M, Seattle, WA  
98158

Phone (206) 499-6205

<http://bitly.com/ccseawebiste>

<http://bitly.com/ccseaparkinginstructions>

Attendee information: Emergency department directors  
and nurse managers from each hospital or Emergency  
Department in Washington State are expected to  
attend. Anticipated attendance is 70 decision makers.  
This summit is offered to meeting attendees at no cost.

### 2017 Leadership Summit

#### Friday, Nov. 10 (tentative)

8-8:30 AM	Booth Setup
8:30-9 AM	Continental Breakfast/Visit the Exhibits
9-10:30 AM	Meeting
10:30-11 am	Break/Visit the Exhibits
11 AM-Noon	Meeting
Noon-1 PM	Lunch with Exhibitors
1-2:30 PM	Meeting
2:30-3 PM	Break/Visit the Exhibits
3-3:30 PM	Booth Breakdown
3-4 PM	Meeting
4 PM	Professional Development Reception (join us if your schedule allows!)

### 2018 Summit to Sound – Northwest Emergency Medicine Assembly

May 31-June 1, 2018

Bell Harbor International Conference Center  
2211 Alaskan Way  
Seattle, WA 98121  
(206) 441-6666  
[www.bellharbor.com](http://www.bellharbor.com)

Attendee information: Emergency physicians, nurses and  
paramedics from throughout Washington state are  
expected to attend, and the event will be promoted  
through the western US. Expected attendance is 170.

### 2018 Annual Meeting

*Subject to Change*

#### Thursday, May 31, 2018 (tentative)

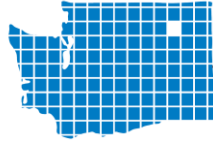
<b>6:30 - 7:00 AM</b>	<b>Booth Setup</b>
7:00 - 8:00 AM	Continental Breakfast/Visit the Exhibits
8:00 - 10:00 AM	General Session
10:00 - 10:30 AM	Coffee Break/Visit the Exhibits
10:30 - 12:30 PM	General Session
12:30 - 1:30 PM	Lunch/Visit the Exhibits
1:30 - 3:00 PM	General Session
3:00 - 3:30 PM	Coffee Break/Visit the Exhibits
3:30 - 5:30 PM	General Session
5:30 - 6:30 PM	Welcome Reception

#### Friday, June 1, 2018

7:00 - 8:00 AM	Continental Breakfast/Visit the Exhibits
8:00 - 9:30 AM	General Session
9:30 - 10:00 AM	Coffee Break/Visit the Exhibits
10:00 AM	Exhibitor Breakdown
<b>Noon</b>	<b>Lunch (please join us)</b>

# Partnership Prospectus

2017 ED Leadership Summit – Nov. 10, 2017  
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WASHINGTON CHAPTER American College of  
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## 2017 Leadership Summit Exhibit Practices and Regulations

The WA-ACEP reserves the right to restrict exhibits, without refund, which may be falsely entered.

- Distribution of literature, samples, etc., in the exhibit area by firms that are not participating as paid exhibitors is strictly prohibited.
- No subletting of space is permitted without the consent of the WA-ACEP Executive, Pauline Proulx – email: plp@wsma.org
- Exhibitors are responsible for shipping, storage, and installation of exhibit materials, and all costs involved thereby.
- There is a **\$100 service fee on all cancellations. No Refunds for cancellations received after October 1, 2017.**
- The WA-ACEP and The Conference Center at SEA do not guarantee against theft, vandalism or otherwise.
- It is expressly understood that exhibitors shall indemnify and hold harmless the WA-ACEP and the Conference Center at Seatac of all liability (damage or accident) that might ensue from any cause in connection with transfer, installation, maintenance or removal of exhibits, or in display of exhibits.
- In the event of fire, strikes, or other uncontrollable circumstances, the contract for space will not be binding.
- It is expressly understood that the WA-ACEP will not pay for special equipment, facilities and services ordered by technical exhibitors.
- Electrical and other apparatus must be operated so that the noise does not interfere with other exhibitors.
- All electrically wired display material must comply with requirements of the National Board of Fire Underwriters.
- Aisles must be kept clear. To this end, exhibits must be arranged so that exhibitors and their representatives will be within their exhibit space.
- Care must be taken by the exhibitor not to deface or destroy any part of the exhibit areas. In the event of property damage caused by him/her, the exhibiting company will be held responsible.
- Use of the name "WA-ACEP" or that of any officer of said Association, in recommendation of a product or services, is expressly prohibited.
- Table space not occupied by the close of the exhibit installation period as specified above, will be forfeited by the exhibitor, and this space may be resold, reassigned or used by the conference management.

## 2017 Leadership Summit Booth, Representative Registration, and Exhibitor Shipping Information

### BOOTH SPACE

One booth includes a 6' skirted table and two chairs. Electrical hookups must be arranged through The Conference Center at Seattle Tacoma International Airport.

### REPRESENTATIVE REGISTRATION

All exhibitor representatives must be registered for the meeting. A standard booth includes two meeting registrations for two exhibit representatives. Exhibit representatives will not be allowed on the exhibit floor without a registration and a name badge.

### EXHIBITOR SHIPPING AND STORAGE

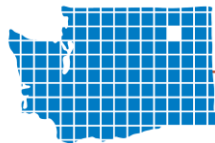
The Conference Center at SEA has limited storage facilities. Shipments will only be accepted that arrive within 3 business days of the event. The Conference Center at SEA will not be responsible for any loss or damage to materials sent prior to your event date.

When shipping packages be sure to label as follows:

The Conference Center at SEA  
WA-ACEP November 10, 2017  
17801 International Blvd. Rm 6012M  
Seattle, WA 98158

# Partnership Prospectus

2017 ED Leadership Summit – Nov. 10, 2017  
2018 Summit to Sound – Northwest Emergency  
Medicine Assembly – May 30-June



WASHINGTON CHAPTER American College of  
ADVANCING EMERGENCY CARE Emergency Physicians

## 2018 Annual Meeting Exhibit Practices and Regulations

- The WA-ACEP reserves the right to restrict exhibits, without refund, which may be falsely entered.
- Distribution of literature, samples, etc., in the exhibit area by firms that are not participating as paid exhibitors is strictly prohibited.
- No subletting of space is permitted without the consent of the WA-ACEP Executive, Pauline Proulx – email: plp@wsma.org
- Exhibitors are responsible for shipping, storage, and installation of exhibit materials, and all costs involved thereby.
- There is a **\$100 service fee on all cancellations. No Refunds for cancellations received after Feb. 1, 2018.**
- The WA-ACEP and BHICC do not guarantee against theft, vandalism or otherwise.
- It is expressly understood that exhibitors shall indemnify and hold harmless the WA-ACEP and BHICC of all liability (damage or accident) that might ensue from any cause in connection with transfer, installation, maintenance or removal of exhibits, or in display of exhibits.
- In the event of fire, strikes, or other uncontrollable circumstances, the contract for space will not be binding.
- It is expressly understood that the WA-ACEP will not pay for special equipment, facilities and services ordered by technical exhibitors.
- Electrical and other apparatus must be operated so that the noise does not interfere with other exhibitors.
- All electrically wired display material must comply with requirements of the National Board of Fire Underwriters.
- Aisles must be kept clear. To this end, exhibits must be arranged so that exhibitors and their representatives will be within their exhibit space.
- Care must be taken by the exhibitor not to deface or destroy any part of the exhibit areas. In the event of property damage caused by him/her, the exhibiting company will be held responsible.
- Use of the name "WA-ACEP" or that of any officer of said Association, in recommendation of a product or services, is expressly prohibited.
- Table space not occupied by the close of the exhibit installation period as specified above, will be forfeited by the exhibitor, and this space may be resold, reassigned or used by the conference management

## 2018 Annual Meeting Booth, Representative Registration, and Exhibitor Shipping Information

### BOOTH SPACE

One booth includes a 8' skirted table and two chairs. Electrical hookups must be arranged through Bell Harbor International Conference Center. Complimentary Wireless Internet is available throughout Bell Harbor International Conference Center.

### REPRESENTATIVE REGISTRATION

All exhibitor representatives must be registered for the meeting. A standard booth includes two meeting registrations for four exhibit representatives. Exhibit representatives will not be allowed on the exhibit floor without a registration and a name badge.

### EXHIBITOR SHIPPING AND STORAGE

BHICC has limited storage facilities. Shipments will only be accepted that arrive within 3 business days of the event. Bell Harbor will not be responsible for any loss or damage to materials sent prior to your event date. If you will be sending any large equipment or odd/oversize materials, you must coordinate in advance with BHICC Event Planning Manager. Depending upon the weight and number of boxes, a drayage fee may be applied on a per box basis.

When shipping packages be sure to label as follows:

Bell Harbor International Conference Center  
WA-ACEP May 31-June 1, 2018  
Pier 66, 2211 Alaskan Way  
Seattle, WA 98121-1604  
Phone: 206.269.4197